



**2022 SEED GUIDE**

# GREAT HARVEST ORGANICS







With 36 years of experience in the seed industry, I have seen organic rise and flourish in a short amount of time. As consumers demand for organic product increases, many farmers are transitioning acres to organic, all while implementing practices to increase soil health and better the environment.

I am humbled to be a part of an organization that recognized the benefit of organic early on and is continuously innovating to provide the best solutions for farmers. Whether you are looking to diversify your farm or you are a current organic grower, you can trust Beck's to provide you with the best organic seed quality with the Great Harvest Organics lineup.

I am passionate about what I do, and I am here to help as you navigate transitioning into organic or as you work to improve your organic acres.

**Dave Ross**  
Brand Manager  
317.691.4201

# GREAT HARVEST ORGANICS



From day one in 1937, Beck's has made it a priority to offer farmers the choices they need to have a thriving operation. In 2002, Beck's introduced Great Harvest Organics, an organic line of products that provide farmers with elite genetics through our robust research program and relationships within the industry. The result? A high-yielding selection of certified organic corn, soybean, and wheat seed for your organic acres.

## BENEFITS

There are many resources that Great Harvest customers have access to as a member of the Beck's family.

- Get peace of mind knowing that your product is certified organic – no short cuts or loopholes.
- Count on the best-of-the-best service with a family-owned company.
- Get access to benefits such as product discounts, Commitment Rewards, and reward trip opportunities.
- Feel confident with our 100% Free Replant on all Great Harvest Organics corn.
- Receive local agronomic and sales support from Beck's dedicated sales team.
- Access data from Beck's Practical Farm Research (PFR)<sup>®</sup> on organic products and practices.

## PRODUCT SELECTION

Researching and testing hybrids and varieties to select the best products for organic farmers is a fundamental part of our business. Seed products grown for organic farmers have been specially selected to perform in organic conditions. Look to Great Harvest Organics to continue bringing new products and market premium potential to organic farmers.

Great Harvest Organics has access to a broad source of genetics from different suppliers. This allows us to test, select, and offer a unique combination of products that work for organic farmers.



CERTIFIED ORGANIC CORN

Great Harvest certified organic corn hybrids offer exciting performance from elite genetics ranging from 88- to 115-day relative maturities. We select only the best performing hybrids for the organic environment, combined with the highest yield potential, and place them specifically for your farm.

PRODUCT	RELATIVE MATURITY	GDUS TO SILK	GDUS TO BLACK LAYER	SOIL PRODUCTIVITY					DROUGHT TOLERANCE	EMERGENCE	ROOT STRENGTH	STALK STRENGTH	GRAY LEAF SPOT	NORTHERN CORN LEAF BLIGHT	PLANT HEIGHT	EAR HEIGHT
				HIGH	MED.	LOW	POORLY DRAINED	IRRIGATED								
3854GH	88	1150	2280	E	E	E	E	E	8	8	8	7	6	7	Med. Tall	Med.
43A2GH	93	1190	2330	G	E	E	E	G	9	6	7	8	8	7	Tall	Med. High
4636GH	96	1230	2360	E	E	E	E	E	8	9	9	7	7	8	Med.	Med.
5077GH	100	1290	2420	E	E	G	E	E	7	8	8	8	6	8	Med.	Med. High
52F3GH	102	1310	2440	G	E	E	E	G	9	7	7	8	7	8	Med. Tall	Med.
54F4GH	104	1320	2500	E	E	N	G	E	6	8	7	6	9	7	Tall	High
55E4GH	105	1350	2550	G	E	E	E	G	8	7	8	8	8	8	Med. Tall	Med. High
59R5GH	109	1340	2630	G	E	E	E	E	8	9	9	8	8	7	Med. Tall	Med. High
62B3wxGH	112	1380	2720	E	E	E	N	E	8	7	8	6	7	6	Tall	Med. High
62E2GH	112	1370	2710	E	E	E	E	E	8	9	6	8	9	6	Med. Tall	Med.
63T1GH	112	1400	2780	N	E	E	E	E	8	9	8	9	9	7	Med. Tall	Med.
6551GH	115	1400	2810	E	E	E	E	E	8	8	8	8	7	7	Tall	Med. High

RED = New      9 = Best      N = Not Recommended      G = Good      E = Excellent

PRODUCT	DESCRIPTION	MANAGEMENT TIPS
3854GH RM: 88	3854GH is an early-season performance leader that combines good stress tolerance, top-end yield, and season-long standabilty. It finishes strong with fast drydown and high test weight grain.	<ul style="list-style-type: none"><li>Flexible placement across soil types</li><li>Fast emergence and early growth</li><li>Season-long standability and a low risk of green snap</li></ul>
43A2GH RM: 93	43A2GH has east to west utility and industry-leading test weight. It combines stress tolerance with excellent top-end yield potential, making it a product to build your lineup around.	<ul style="list-style-type: none"><li>Flexible placement across soil types</li><li>Performs south of its zone of adaptation</li><li>Excellent plant health and late-season standability</li></ul>
4636GH RM: 96	4636GH is a standout, versatile performer in northern geographies. It brings good grain quality and ear mold tolerance to a genetic package that has proven performance across all soils.	<ul style="list-style-type: none"><li>Flexible placement and population across soil types</li><li>Fast emergence and early growth</li><li>Season-long standability and a low risk of green snap</li></ul>

PRODUCT	DESCRIPTION	MANAGEMENT TIPS
5077GH RM: 100	5077GH packs a next level yield punch and pairs that with an ability to handle stress. It has fast emergence, stands strong through the entire season, and has eye-catching plant health.	<ul style="list-style-type: none"><li>Flexible placement across soil types</li><li>Fast emergence and early growth</li><li>Excellent plant health and late-season standability</li></ul>
52F3GH RM: 102	52F3GH is a tremendous hybrid for most soils in the north. It combines excellent roots and stalks with plant health and outstanding grain quality.	<ul style="list-style-type: none"><li>Flexible placement across soil types</li><li>Handles drought and low-yield environments</li><li>High test weight provides premium opportunities</li></ul>
54F4GH RM: 104	54F4GH is a robust yield leader with fast emergence, early growth, and an impressive look throughout the season. It has a good plant health package and is perfect for either grain or silage.	<ul style="list-style-type: none"><li>Position on medium to high productivity soils</li><li>Fast emergence and early growth</li><li>Best at moderate to low plant populations</li></ul>
55E4GH RM: 105	55E4GH offers strong performance in stressful conditions and has tremendous ear flex potential. It is a leader in plant health, late-season staygreen, and season-long standability.	<ul style="list-style-type: none"><li>Flexible placement and population across soil types</li><li>Handles drought and low-yield environments</li><li>Excellent plant health and late-season standability</li></ul>
59R5GH RM: 109	59R5GH is widely adapted with good northern and southern movement. It is a perfect choice across all soil types and combines tremendous standability with outstanding grain quality.	<ul style="list-style-type: none"><li>Flexible placement across soil types</li><li>Fast emergence and early growth</li><li>High test weight provides premium opportunities</li></ul>
62B3wxGH RM: 112	62B3wxGH is a broadly adapted waxy that will stand out for its food-grade type grain quality and ability to consistently fill the ear. It has strong performance and grain premium opportunities.	<ul style="list-style-type: none"><li>Best positioned on well-drained soils</li><li>High test weight provides premium opportunities</li><li>Timely harvest recommended</li></ul>
62E2GH RM: 112	62E2GH is a lead product and agronomic rockstar in any soil with its versatility and plant health. It expresses good ear flex with high test weight and is proven to finish strong with unbelievable yields.	<ul style="list-style-type: none"><li>Flexible placement and population across soil types</li><li>Fast emergence and early growth</li><li>High test weight provides premium opportunities</li></ul>
63T1GH RM: 112	63T1GH has the stress tolerance to outperform all others in tough conditions. With its strong emergence, great test weight, and yield, this is a “must plant” for all organic farmers.	<ul style="list-style-type: none"><li>Position on medium to low productivity soils</li><li>High test weight provides premium opportunities</li><li>Late-season stalks allow for delayed harvest</li></ul>
6551GH RM: 115	6551GH is a broadly adapted hybrid that combines season-long agronomics with excellent stress tolerance and performance. The robust canopy and ear flex allow for a wide population range.	<ul style="list-style-type: none"><li>Flexible placement, population across soil types</li><li>Fast emergence and early growth</li><li>Handles drought and low-yield environments</li></ul>

FOR THOSE TRANSITIONING TO ORGANIC ACRES:  
SEE PAGE 9 FOR A LIST OF NON-GMO CORN PRODUCTS, SUBJECT TO AVAILABILITY.

CERTIFIED ORGANIC SOYBEANS



Great Harvest certified organic soybean seed varieties offer organic farmers the performance of conventional soybeans in a certified organic package. With relative maturities ranging from 2.4 to 4.2, these varieties have been selected to offer the performance and flexibility you need for your soil types.

VARIETY	RELATIVE MATURITY	SOIL PRODUCTIVITY					PLANT HEIGHT	SUMMER CANOPY	PUBESCENCE	POD COLOR	SEEDS PER POUND	HILUM	PHYTOPHTHORA RESISTANCE	SUDDEN DEATH SYNDROME	BROWN STEM ROT	WHITE MOLD	CYST NEMATODE RESISTANCE
		HIGH	MEDIUM	LOW	POORLY DRAINED	IRRIGATED											
240GH	2.4	E	E	E	E	E	Med.	Bushy	Lt. Tawny	Brown	2700	Black	Rps1-c	-	-	-	PI88788
291GH	2.9	E	E	E	E	E	Med. Tall	Bushy	Gray	Brown	2500	Imp. Black	Rps1-c	7	5	6	PI88788
320GH	3.2	E	E	E	E	E	Med.	Bushy	Lt. Tawny	Brown	2500	Black	Rps1-c	7	9	-	PI88788
340GH	3.4	E	E	E	E	E	Med. Tall	Med.	Tawny	Brown	2900	Black	Rps1-c	6	-	-	PI88788
360GH	3.6	E	E	E	G	G	Tall	Bushy	Lt. Tawny	Brown	2800	Black	-	7	6	-	PI88788
370GH	3.7	G	E	E	G	G	Med.	Med.	Gray	Brown	2800	Clear	-	7	-	-	PI88788
390GH	3.9	E	E	E	G	E	Med.	Bushy	Lt. Tawny	Brown	2700	Black	-	8	-	-	PI88788
422GH	4.2	E	E	E	E	G	Tall	Bushy	Lt. Tawny	Tan	3100	Black	Rps1-k	8	-	-	PI88788

RED = New    9 = Best    (-) = Not Rated    NR = Not Recommended    E = Excellent    G = Good  
PHYTOPHTHORA RESISTANCE TO RACES: C = 1-3, 6-11, 13, 15, 17, 21, 23, 24, 28, 44

PRODUCT	DESCRIPTION	MANAGEMENT TIPS
240GH RM: 2.4	240GH offers excellent yield across soils and planting systems. This soybean is very strong at emergence for no-till or tougher soil conditions. This product is a line that shades the row well.	<ul style="list-style-type: none"><li>• Allows for flexible placement across soil types</li><li>• Plant style allows for toughest acre placement</li><li>• Works well in wet-natured soils</li></ul>
291GH RM: 2.9	291GH delivers high yields and flexibility of placement. This variety is a quick emerging soybean that carries the C-Gene for phytophthora and is very good in situations with potential for SDS pressure.	<ul style="list-style-type: none"><li>• Excellent plant-first option</li><li>• Plant wide rows for White Mold management</li><li>• Allows for flexible placement across soil types</li></ul>
320GH RM: 3.2	320GH is an exciting variety that delivers performance with built-in placement flexibility. It will emerge extremely well and protect its yield potential with a very nice disease package.	<ul style="list-style-type: none"><li>• Excellent plant health package</li><li>• Allows for flexible placement across soil types</li><li>• Well-adapted for early planting</li></ul>
340GH* RM: 3.4	340GH is at home on highly productive prairie soils or on the lower producing stress acres. It has medium-tall plant height, excellent standability, and strong, multi-year performance.	<ul style="list-style-type: none"><li>• Very good Phytophthora tolerance</li><li>• Strong emergence</li><li>• Good standability</li></ul>
360GH* RM: 3.6	360GH offers performance, solid agronomics, and a quick canopy with good lateral branching. It has great standability for planting in a wide range of soils, quick emergence, and a well-rounded disease package.	<ul style="list-style-type: none"><li>• Good standability</li><li>• Very good Sudden Death Syndrome tolerance</li><li>• Versatile performer</li></ul>
370GH RM: 3.7	370GH is a consistent performing food-grade option for end users that brings very good tolerance to SDS and Frogeye that delivers good emergence with PI88788 cyst protection.	<ul style="list-style-type: none"><li>• Manage for Identity Preserved market</li><li>• Allows for flexible placement across dryland acres</li><li>• Very good option for acres with a history of SDS</li></ul>
390GH* RM: 3.9	390GH is a good option for early planting with its strong emergence and SDS tolerance. As an organic variety, it has demonstrated the ability to yield with any platform, even under stressful conditions.	<ul style="list-style-type: none"><li>• Excellent plant health package</li><li>• Quick emergence for plant-first acres</li><li>• Allows for flexible placement across soil types</li></ul>
422GH* RM: 4.2	422GH is a good option for early planting with its strong emergence and SDS tolerance. As an organic variety, it has demonstrated the ability to yield with any platform, even under stressful conditions.	<ul style="list-style-type: none"><li>• Very good Phytophthora tolerance</li><li>• Strong Sudden Death Syndrome tolerance</li><li>• Stem Canker resistant</li></ul>

\*THESE SOYBEAN VARIETIES, IN ADDITION TO BECK 190 AND 310, ARE ALSO AVAILABLE IN THE BECK BRAND FOR THOSE TRANSITIONING TO ORGANIC ACRES. CALL FOR AVAILABILITY.

# CERTIFIED ORGANIC WHEAT

Great Harvest certified organic wheat seed offers organic farmers the outstanding yield, plant health, and standability necessary to be successful. Learn more about increasing the yields on your organic farm with Great Harvest Organics wheat selection.

VARIETY	MATURITY	SOIL PRODUCTIVITY					TEST WEIGHT	STANDABILITY	PLANT HEIGHT	AWN S	TILLERING	WINTER-HARDINESS	HEAD SCAB	DOUBLE CROP	STRAW YIELD
		IRRIGATED	HIGH	MEDIUM	LOW	POORLY DRAINED									
4722GH	Early	G	G	E	E	E	9	7	Med. Tall	No	7	8	9	8	9
4726GH	Medium	E	E	E	E	E	7	8	Med.	Yes	7	8	9	7	7

Column Rating: 9 = Best

VARIETY	DESCRIPTION	MANAGEMENT TIPS
4722GH Early Maturity	4722GH is the new yield leader with excellent in-season agronomics and plant health. This smooth-headed variety not only produces excellent grain yields but it offers high quality tonnage for organic straw producers. 4722GH is making waves with its industry leading test weight, head scab tolerance, and yield punch across acres.	<ul style="list-style-type: none"><li>• Excellent straw option with a smooth head type</li><li>• Tremendous test weight</li><li>• High tolerance to many diseases</li></ul>
4726GH Medium Maturity	4726GH is the new standability standard in our organic wheat lineup. This variety incorporates excellent Head Scab tolerance with a great foliar disease package for any environment. Plant 4726GH as a minimal management option with dependable yield across acres.	<ul style="list-style-type: none"><li>• Versatile placement across productivity levels</li><li>• Excellent Head Scab tolerance</li><li>• Tremendous winterhardiness</li></ul>

## GENERAL SEEDING RATES FOR ORGANIC WHEAT

### SEEDING METHOD

### SEEDS/A.

### APPROX. LB./A.\*

Conventional-Till..... 1,400,000 - 1,800,000 ..... 105-120  
No-Till ..... 1,500,000 - 1,900,000 ..... 110-125  
Spreader ..... 1,700,000 - 2,000,000 ..... 130-140

For late seeding, increase rates by 15%.

\*Adjust lb./A. for different seed size: Example: 13,000 seeds/lb. x 120 lb./A. = 1,560,000 seeds/A.

# NON-GMO CORN & TRANSITIONING ACRES

For those transitioning to organic acres, Beck’s also offers non-GMO corn hybrids in wide-ranging relative maturities. Just like the certified organic products, the non-GMO hybrids will also be treated with our biological seed treatment mix. **Call for availability.**

PRODUCT	DESCRIPTION	MANAGEMENT TIPS
4408 RM: 94	4408 strikes a strong balance between yield, agronomics, and stress tolerance. It has a wide area of adaptation, versatility across all soil types, and performs south of its RM zone.	<ul style="list-style-type: none"><li>• Flexible placement and population across soil types</li><li>• Plant-first product that handles early, cooler soils</li><li>• Ear flex allows for lower plant populations</li></ul>
4636 RM: 96	4636 is a standout, versatile performer that works well in northern geographies. It brings good grain quality and ear mold tolerance to a genetic package that has proven performance across all soils.	<ul style="list-style-type: none"><li>• Flexible placement and population across soil types</li><li>• Fast emergence and early growth</li><li>• Season-long standability and a low risk of green snap</li></ul>
5077 RM: 100	5077 packs a next level yield punch and pairs that with an ability to handle stress. It has fast emergence, stands strong through the entire season, and has eye-catching plant health.	<ul style="list-style-type: none"><li>• Flexible placement across soil types</li><li>• Fast emergence and early growth</li><li>• Excellent plant health and late-season standability</li></ul>
5433 RM: 104	5433 is a robust yield leader with fast emergence and early growth, and continues its impressive look throughout the season. It has a good plant health package and is a perfect fit for either grain or silage.	<ul style="list-style-type: none"><li>• Position on medium to high productivity soils</li><li>• Fast emergence and early growth</li><li>• Best at moderate to low plant populations</li></ul>
6046 RM: 110	6046 brings an incredible balance of yield, agronomics, and the ability to perform across environments. It combines season-long standability, a complete health package, and excellent test weight.	<ul style="list-style-type: none"><li>• Flexible placement across soil types</li><li>• High test weight provides premium opportunities</li><li>• Excellent late-season stalks allow for delayed harvest</li></ul>
6204wx RM: 112	6204wx is a yield-leading waxy hybrid that combines yield with stress tolerance and excellent ear flex potential. It has a moderate plant height with excellent roots and season-long standability.	<ul style="list-style-type: none"><li>• Flexible placement across soil types</li><li>• Waxy provides premium opportunities</li><li>• Avoid areas prone to green snap</li></ul>
6282* RM: 112	6282 is an agronomic rockstar and a lead product in any soil environment with its versatility and plant health. It expresses good ear flex with high test weight and is proven to finish strong with unbelievable yields.	<ul style="list-style-type: none"><li>• Flexible placement and population across soil types</li><li>• Fast emergence and early growth</li><li>• High test weight provides premium opportunities</li></ul>
6589 RM: 115	6589 is the ultimate product for versatility with an unmatched ability to work in any environment. Excellent yields, stress tolerance, ear flex potential, and high test weight grain round out this high performer.	<ul style="list-style-type: none"><li>• Flexible placement and population across soil types</li><li>• High test weight provides premium opportunities</li><li>• Avoid areas prone to green snap</li></ul>
6774 RM: 117	6774 is a versatile hybrid that can handle anything from the toughest stress conditions to your highest yielding field. It has incredible season-long staygreen and standability with high test weight grain.	<ul style="list-style-type: none"><li>• Flexible placement and population across soil types</li><li>• High test weight grain for premium opportunities</li><li>• Excellent late-season stalks for delayed harvest</li></ul>



\*®XL is a registered trademark of Pioneer. XL® brand seed is distributed by Beck's Superior Hybrids, Inc.



# BIOLOGICAL SEED TREATMENT MIXES

The Great Harvest Organics (GHO) seed treatment mixes are a combination of beneficial ingredients which are OMRI Listed® and provide unique benefits for corn and soybeans. It’s a great way to get the best possible start for your organic crop and comes standard on all GHO corn and soybean seed.

## SEED TREATMENT ADVANTAGES AND BENEFITS

- Biological bio-stimulant and bio-catalyst to improve plant health
- Products are safe to handle and safe for the environment
- Flow well through the planter
- Increased early-season vigor of seedlings to help them outgrow insect pests and disease

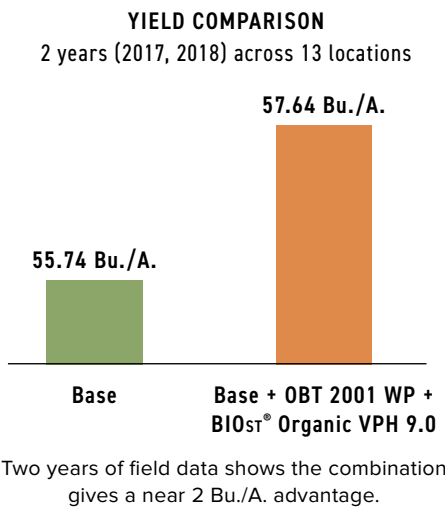
## CORN TREATMENT – TRANSITIONING TREATMENTS IN 2021 - 22

Great Harvest Organics (GHO) will be transitioning seed treatments on corn during the winter of 2021 – 22. GHO will apply Organic 1r Seed Treatment from SoilBiotics to approximately 25% of the 2022 volume, and will then begin treating the remaining certified organic and non-GMO corn volume with the same seed treatments as soybeans, OMRI Listed **OBT 2001 WP** by Osprey Biotechnics and **BIOst® Organic VPH 9.0** by Albaugh, LLC.

To make the two treatment options trackable and transparent, GHO will have two treatment codes for corn in 2021-22 sales year. It is possible customers could receive both treatments depending on processing date and supply, but all treatments supply similar benefits and advantages and all three seed treatments are OMRI Listed.

## SOYBEAN TREATMENT – OBT 2001 WP AND BIOst® ORGANIC VPH 9.0

In 2022, **OBT 2001 WP** by Osprey Biotechnics and **BIOst® Organic VPH 9.0** by Albaugh, LLC will be added to the seed treatment mix for GHO soybeans. Both products are OMRI Listed.



Benefits of **OBT 2001 WP** and **BIOst® Organic VPH 9.0** include:

- **OBT 2001 WP** is a microbial seed-applied product that helps increase the availability and uptake of nitrogen (N), phosphorus (P) and potassium (K).
- The availability of additional N, P, and K support the development of bigger roots, which helps increase uptake of moisture and nutrients to enable better plant growth and increased yield potential.
- **BIOst® Organic VPH 9.0** provides a bio-stimulant response, enhanced nutritional response, and abiotic stress reduction.
- Both products promote faster and stronger emerging seedlings.



OMRI LISTED CERTIFICATES FOR ALL SEED TREATMENTS CAN BE FOUND HERE:  
[BecksHybrids.com/Products/Seed-Treatments/Great-Harvest-Organic-Seed-Treatment](https://BecksHybrids.com/Products/Seed-Treatments/Great-Harvest-Organic-Seed-Treatment)

# PRACTICAL FARM RESEARCH (PFR)®

Beck’s Practical Farm Research (PFR)® is a comprehensive, innovative, and practical agronomic research program that helps farmers with decisions that can improve profitability. This unbiased, farmer-focused research is continuing to expand into the organic sector. With 18 acres of ground in organic transition, Beck’s PFR is conducting five studies on organic practices and products in 2021.

**ORGANIC PLANTING DATE STUDY:** This study focuses on planting date timing in the spring and its effect on weed control and yield.

**ORGANIC NITROGEN MANAGEMENT STUDY:** This study examines organic nitrogen availability, application, and timing for the best yield.

**ORGANIC PLANT HEALTH STUDY:** PFR is testing two organic products, a foliar nutrition product and biofungicide, to evaluate its performance in terms of yield and profitability.

**ORGANIC INSECTICIDE STUDY:** This study will focus on corn borer prevention and plant tolerance.

Beck’s PFR also has show plots for organic corn and soybeans. These show plots, along with the Organic Product Study, are in multiple locations, including Indiana, Illinois, Ohio, and Iowa. Stay tuned for the results of these studies this fall in the 2021 PFR Book and online at [beckshybrids.com/pfr](https://beckshybrids.com/pfr)

# ORDERING AND PICK-UP

## SEED ORDERS

- All seed orders must be placed directly with a Beck’s or Great Harvest Organics dealer or sales representative.
- No returns allowed on certified organic seed purchases.

## SALES REPRESENTATIVE

While Beck’s predominately sells to farmers in 14 states, Great Harvest Organics is sold across the United States. Customers located within Beck’s marketing area will be placed with an area Beck’s representative. If they are located outside of this area, Dave Ross, brand manager, will be their representative. **Contact Dave Ross at 317.691.4201 or Shannon Wright at 317.984.1000, ext. 3553, with questions.**

## INVOICING

- All Great Harvest Organics products will be billed on a Beck’s invoice.
- Courtesy pre-billings will be sent prior to January 15, 2022, for those customers wanting to receive the 14% cash discount for early payment.
- Prices are subject to change without notice.

**PICK-UP LOCATION:** Beck’s Pontiac Facility | 14087 N. 1800 East Rd. | Pontiac, IL 61764

**PLEASE CALL 317.984.1000 EXT. 3553. 24 HOURS PRIOR TO ANY SEED PICK-UP.**

SEED PRICING

CERTIFIED ORGANIC CORN	
\$/Unit (80,000 Seed Count)	
3854GH	\$303.90
43A2GH	\$307.90
4636GH	\$317.90
5077GH	\$329.90
52F3GH	\$309.90
54F4GH	\$302.90
55E4GH	\$313.90
59R5GH	\$316.90
62B3wxGH	\$319.90
62E2GH	\$312.90
63T1GH	\$310.90
6551GH	\$307.90

NON-GMO CORN	
\$/Unit (80,000 Seed Count)	
4408	\$255.90
4636	\$255.90
5077	\$258.90
5433	\$216.90
6046	\$255.90
6282	\$262.90
6589	\$262.90
6774	\$262.90
6204wx	\$262.90

SEED CORN UNIT DESCRIPTION

Grade Size	Large Rounds (LR 60)	Large Rounds (LR)	Medium Rounds (MR)	Medium Flats (MF)	AccuPlant (AP)	Small Plateless (SP)
Approximate Kernels	60,000	80,000	80,000	80,000	80,000	80,000
Approximate Weight/Unit	58-70 lb.	59-69 lb.	46-59 lb.	40-59 lb.	40-49 lb.	30-39 lb.
Approximate Seeds/lb.	857-1034	1,159-1,356	1,356-1,739	1,403-2,000	1,600-2,000	2,050-2,700
Pricing	List Price Less \$70.00 (Organic) Less \$60.00 (Non-GMO)	List Price: See Charts Above				

CERTIFIED ORGANIC SOYBEANS	
\$/Unit (130,000 Seed Count)	
240GH, 291GH, 320GH, 370GH, 390GH, 422GH	\$76.90
340GH, 360GH	\$77.90

SAMPLE CORN PRICING WITH DISCOUNTS:

- \$307.65

LIST PRICING
- \$5.00 Early Order Discount (Deadline Sept. 15, 2021)

- \$7.00 Volume Discount (40 – 99 Units Purchased)

- \$6.00 President’s Club (Must Fill Out Commitment Form)

- 14% Cash Discount (Pay Before Jan. 15, 2022)

\$249.10    **NET COST**

ADDITIONAL CONSIDERATIONS AND FACTORS:

We’re dedicated to providing farmers with the confidence they need to reach their greatest potential, so we offer our 100% Free Replant Policy on all our certified organic corn products. And to say thank you for entrusting us with your seed purchase decisions, you can participate in our Commitment Rewards program, our way of sharing “dividends” with you.

DISCOUNTS AND PROGRAMS

PURCHASE DISCOUNTS

EARLY ORDER DEADLINE\*

Corn	\$5.00/unit	September 15, 2021
Soybeans	\$2.00/unit	September 15, 2021

\*Once you have placed an original early order, any additional seed ordered will then qualify for the same discount.

PLACE YOUR ORDER BY  
SEPTEMBER 15, 2021  
(to receive per unit discount)

QUANTITY DISCOUNTS

SEED CORN QUANTITY DISCOUNTS	
1 - 19 units	\$3.00/unit
20 - 39 units	\$5.00/unit
40 - 99 units	\$7.00/unit
100 - 199 units	\$9.00/unit
200 - 299 units	\$11.00/unit
300 - 399 units	\$13.00/unit
400 - 499 units	\$14.00/unit
500 - 649 units	\$15.00/unit
650 - 799 units	\$16.00/unit
800+ units	\$17.00/unit

SOYBEAN QUANTITY DISCOUNTS	
1 - 249 units	\$0.25/unit
250 - 599 units	\$0.75/unit
600 - 999 units	\$1.50/unit
1,000 - 2,499 units	\$2.00/unit
2,500+ units	\$2.25/unit

100% FREE REPLANT POLICY - CORN

If there is a need to replant a field of Great Harvest Organics branded seed corn, as determined by a Beck’s or Great Harvest Organics representative, Beck’s will furnish the seed and royalties FREE. Beck’s will attempt to provide the same product for replant as customer originally planted.

Substitutions of some products may be necessary. Replant must be planted in the same crop year as originally planted. In the event that elite alfalfa needs replanting, Beck’s will provide replant seed one time during stand establishment. **Great Harvest Organics branded soybeans and wheat are not eligible.**

# DISCOUNTS AND PROGRAMS

## PRESIDENT'S CLUB

We invite you to become a member of Beck’s President’s Club by agreeing to plant 100% Beck’s and/or Great Harvest Organics branded corn or soybeans on your operation. Place your spring 2022 seed corn or soybean order and sign a 100% Loyal Customer Affidavit to be eligible. President’s Club benefits will run from August 1, 2021, through July 31, 2022.

### CLUB BENEFITS

- Club members will receive a \$6.00 per unit instant rebate off their invoice for each seed corn unit purchased for planting in 2022.
- Club members will receive a \$1.00 per unit instant rebate off their invoice for reach soybean unit purchased for planting in 2022.
- All club members present at a Beck’s Annual Field Show will be given a recognition name tag as well as a special gift at the event. If you sign an President’s Club affidavit for both corn and soybeans, you will only receive one gift at field shows.
- A special VIP room will be available for President’s Club members at Becknology™ Days in Atlanta, IN.
- Other special gifts will be given to club members throughout the year, with the exception of soybean-only President’s Club members who will receive a special gift at a Beck’s Field Show only.
- All club members can qualify for a free Grand Cayman reward trip if they have \$200,000 of corn and soybean business.
- Club members must plant 100% Beck’s seed corn and/or soybeans with the exception of 1% competitive comparison in test plots.

## COMMITMENT REWARDS

Beck’s Commitment Rewards Program is our way of saying thank you for entrusting us with your seed purchasing decisions. By making a one-year or three-year commitment to plant a minimum dollar amount of Beck’s and/or Great Harvest Organics branded corn and/or soybeans, customers will earn points which they can use to select reward items. In order to participate in the 2022 Commitment Rewards Program, customers’ previous year account must be paid in full. Beck’s Commitment Rewards Program runs through January 15, 2022. Item availability is subject to change throughout the year and commitments will be filled on a first come, first served basis. Beck’s reserves the right to deny customer participation in either the one-year or three-year commitments based on past credit or payment history.

Contact your local Great Harvest Organics or Beck’s representative for full program details.

## REWARD TRIPS

We’re farmers too, so we understand how the daily grind of the growing season can take a toll on you and your family. There is no one more deserving of some rest and relaxation after harvest. We would love for you to join us, and other Beck’s customers, on an unforgettable trip to London House, Grand Cayman, or the Dominican Republic.

### THE LONDON HOUSE, GRAND CAYMAN

Located on the secluded, world famous Seven Mile Beach in the Cayman Islands, the London House is the perfect getaway. Experience the very pinnacle of serenity and bliss in the beauty and essence of a perfect island retreat.

### BREATHLESS RESORT & SPA, PUNTA CANA, DOMINICAN REPUBLIC

Breathless Punta Cana is perfectly situated on a palm-studded beach with suites that provide luxurious amenities and a whirlpool on every suite’s private, furnished terrace or balcony. Daytime activities and live nightly entertainment provide excitement for all in a spectacular beachfront setting.

Contact your local Great Harvest Organics or Beck’s representative to learn how to qualify.

# TERMS AND POLICIES

## CASH PAYMENT DISCOUNTS FOR ORGANIC SEED CORN AND SOYBEANS

EARLY PAY DISCOUNT DATES	CASH DISCOUNT
August 1, 2021 - September 15, 2021	15%
September 16, 2021 - November 15, 2021	14.5%
November 16, 2021 - December 15, 2021	14.25%
December 16, 2021 – January 15, 2022	14%
January 16, 2022 - February 15, 2022	10%
February 16, 2022 - March 15, 2022	8%
March 16, 2022 - April 15, 2022	6%
April 16, 2022 - June 15, 2022	4%
June 16, 2022 - July 31, 2022	0%

The cash discount schedule is authorized on all current seed payments received during the following time periods.

**(All checks sent by mail must be postmarked by the deadline date.)**

## PAYMENT TERMS

- All seed purchases (August 1, 2021 - July 31, 2022) are due August 1, 2022.
- EXCEPTION: All first-year seed customers must pay for their seed prior to or at the time of pick-up or delivery unless credit arrangements have been pre-approved.
- All seed accounts that are unpaid as of August 1, 2022, will be charged a 1.5% PER MONTH carrying fee based on the unpaid balance, which is equivalent to an 18% ANNUAL PERCENTAGE RATE.
- All purchases (other than as noted above) are due 30 days after the invoice date. If not paid by the due date, the above-mentioned 18% carrying fee will apply.
- Previous year seed accounts must be paid in full prior to shipments of current year products to any customer.
- Rabo AgriFinance QuickLink Credit®, John Deere Financial, First Mid Bank & Trust, DISCOVER®, VISA®, AMERICAN EXPRESS®, and MasterCard® payment plans are available on request for use by individual customers only.
- The maximum cash discount available for Rabo AgriFinance and John Deere financing is 14%. The maximum cash discount available for First Mid Ag Finance and Credit Card is 8%.
- ZERO CARRYING FEES until November 15, 2022, available with approved credit and a signed promissory note prior to receipt of seed.
- The final deadline for submitting November 2022 Terms Credit Application is November 15, 2021.

### NOVEMBER 2021 TERMS

Zero carrying fees are available until November 15, 2022, on seed purchases. Cash discounts do not apply; however, all other discounts still apply. The application deadline is November 15, 2021. Available with approved credit and a signed promissory note prior to receipt of seed.

Great Harvest Organics products are organically certified during production, processing, and final distribution. Our aim is to establish long-term relationships with customers by consistently providing superior organic seed products. Our seed products are specially selected for the traits that enable them to perform in organic conditions.





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